

Monthly Indicators



October 2024

U.S. existing-home sales unexpectedly slipped 1.0% month-over-month and 3.5% year-over-year to a seasonally adjusted annual rate of 3.84 million, the lowest level in more than a decade, according to the National Association of REALTORS® (NAR). Prospective buyers have pulled back in recent months, despite lower mortgage rates and more home choices compared to the same time last year.

New Listings decreased 4.8 percent for Single Family homes but increased 13.0 percent for Condominium homes. Pending Sales increased 24.0 percent for Single Family homes and 3.1 percent for Condominium homes. Inventory increased 36.2 percent for Single Family homes and 168.1 percent for Condominium homes.

Median Sales Price increased 2.4 percent to \$1,300,000 for Single Family homes and 9.2 percent to \$892,500 for Condominium homes. Days on Market decreased 1.6 percent for Single Family homes but increased 24.8 percent for Condominium homes. Months Supply of Inventory increased 30.0 percent for Single Family homes and 200.0 percent for Condominium homes.

There were 1.39 million homes for sale heading into October, a 1.5% increase from the previous month and a 23% increase from the same period last year, for a 4.3-month supply at the current sales pace, according to NAR. Even with improving supply and the slower sales pace, home prices have continued to rise nationwide, with NAR reporting a median existing-home price of \$404,500 as of last measure, a 3% increase from one year ago.

Quick Facts

+ 8.4%	+ 14.8%	+ 88.7%
Change in Number of Closed Sales All Properties	Change in Number of Median Sales Price All Properties	Change in Number of Homes for Sale All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	10-2023	10-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		83	79	- 4.8%	841	980	+ 16.5%
Pending Sales		50	62	+ 24.0%	615	629	+ 2.3%
Closed Sales		48	51	+ 6.3%	626	633	+ 1.1%
Days on Market Until Sale		129	127	- 1.6%	117	121	+ 3.4%
Median Sales Price		\$1,269,025	\$1,300,000	+ 2.4%	\$1,200,000	\$1,300,000	+ 8.3%
Average Sales Price		\$1,666,572	\$1,955,847	+ 17.4%	\$1,770,978	\$1,806,508	+ 2.0%
Percent of List Price Received		97.6%	96.8%	- 0.8%	96.9%	97.7%	+ 0.8%
Housing Affordability Index		29	31	+ 6.9%	31	31	0.0%
Inventory of Homes for Sale		243	331	+ 36.2%	—	—	—
Months Supply of Inventory		4.0	5.2	+ 30.0%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	10-2023	10-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		108	122	+ 13.0%	1,049	1,497	+ 42.7%
Pending Sales		64	66	+ 3.1%	777	655	- 15.7%
Closed Sales		62	64	+ 3.2%	823	745	- 9.5%
Days on Market Until Sale		113	141	+ 24.8%	106	114	+ 7.5%
Median Sales Price		\$817,000	\$892,500	+ 9.2%	\$825,000	\$910,000	+ 10.3%
Average Sales Price		\$1,182,228	\$1,185,134	+ 0.2%	\$1,169,441	\$1,472,095	+ 25.9%
Percent of List Price Received		97.4%	96.1%	- 1.3%	98.3%	97.0%	- 1.3%
Housing Affordability Index		45	46	+ 2.2%	45	45	0.0%
Inventory of Homes for Sale		254	681	+ 168.1%	—	—	—
Months Supply of Inventory		3.4	10.2	+ 200.0%	—	—	—

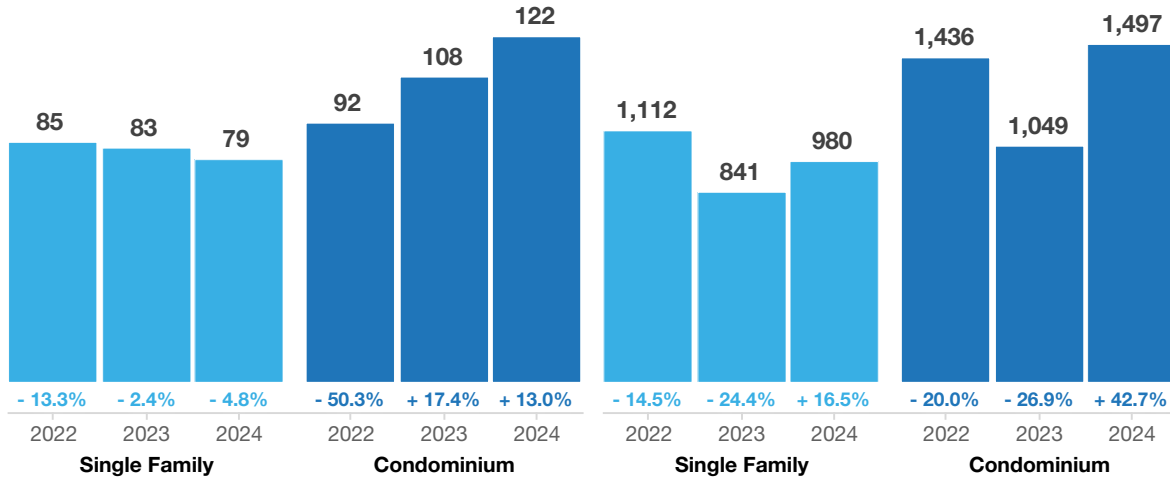
New Listings

A count of the properties that have been newly listed on the market in a given month.



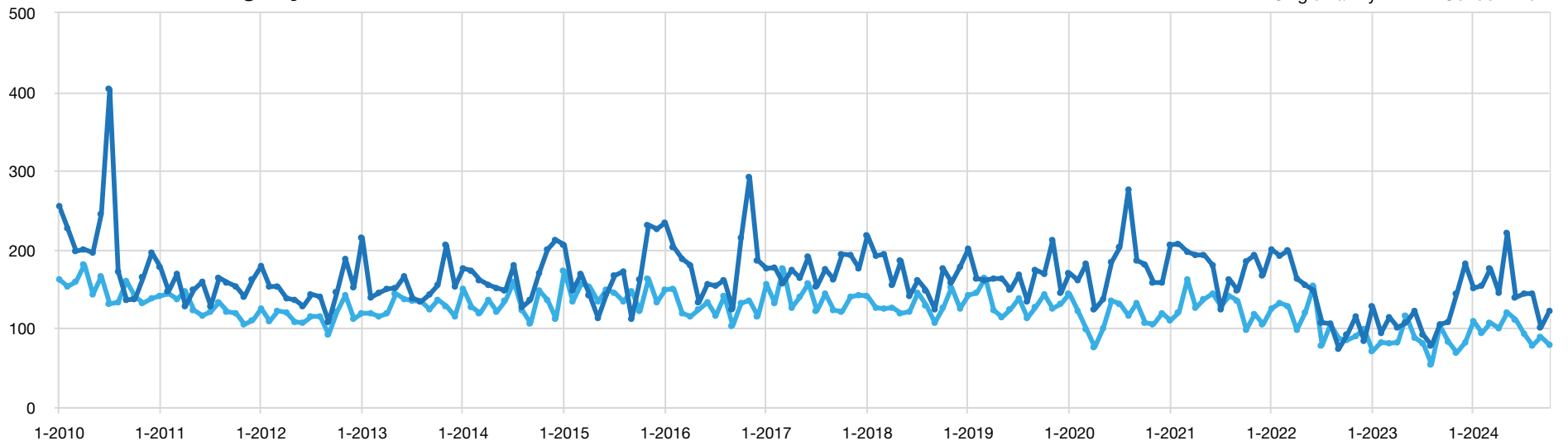
October

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	69	- 23.3%	144	+ 25.2%
Dec-2023	82	- 17.2%	182	+ 116.7%
Jan-2024	109	+ 53.5%	151	+ 18.0%
Feb-2024	94	+ 14.6%	154	+ 63.8%
Mar-2024	107	+ 32.1%	176	+ 54.4%
Apr-2024	100	+ 22.0%	145	+ 43.6%
May-2024	120	+ 3.4%	221	+ 106.5%
Jun-2024	111	+ 26.1%	139	+ 13.9%
Jul-2024	93	+ 14.8%	144	+ 56.5%
Aug-2024	78	+ 44.4%	144	+ 84.6%
Sep-2024	89	- 13.6%	101	- 3.8%
Oct-2024	79	- 4.8%	122	+ 13.0%
12-Month Avg	94	+ 9.3%	152	+ 46.2%

Historical New Listings by Month

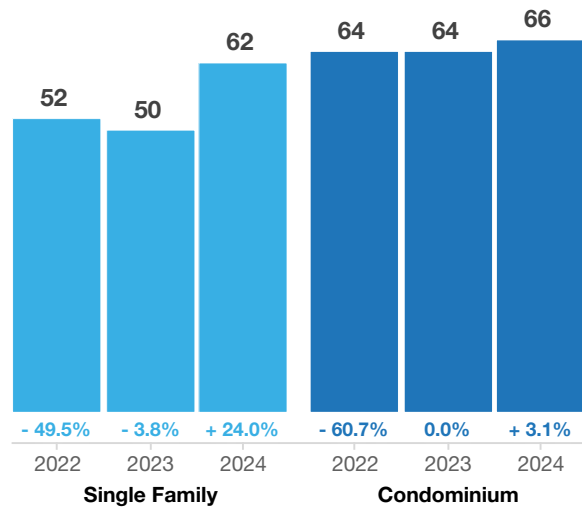


Pending Sales

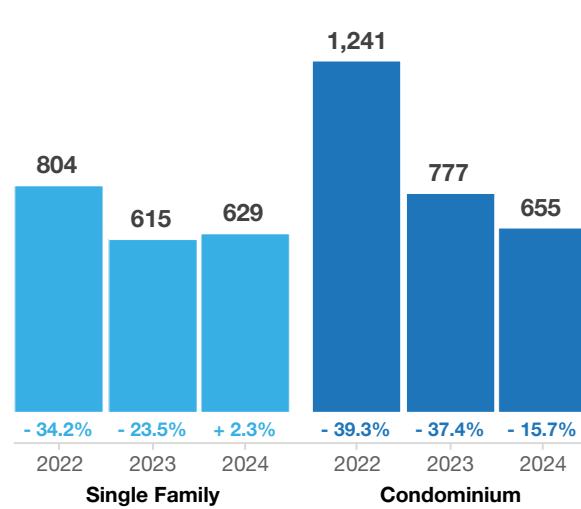
A count of the properties on which offers have been accepted in a given month.



October

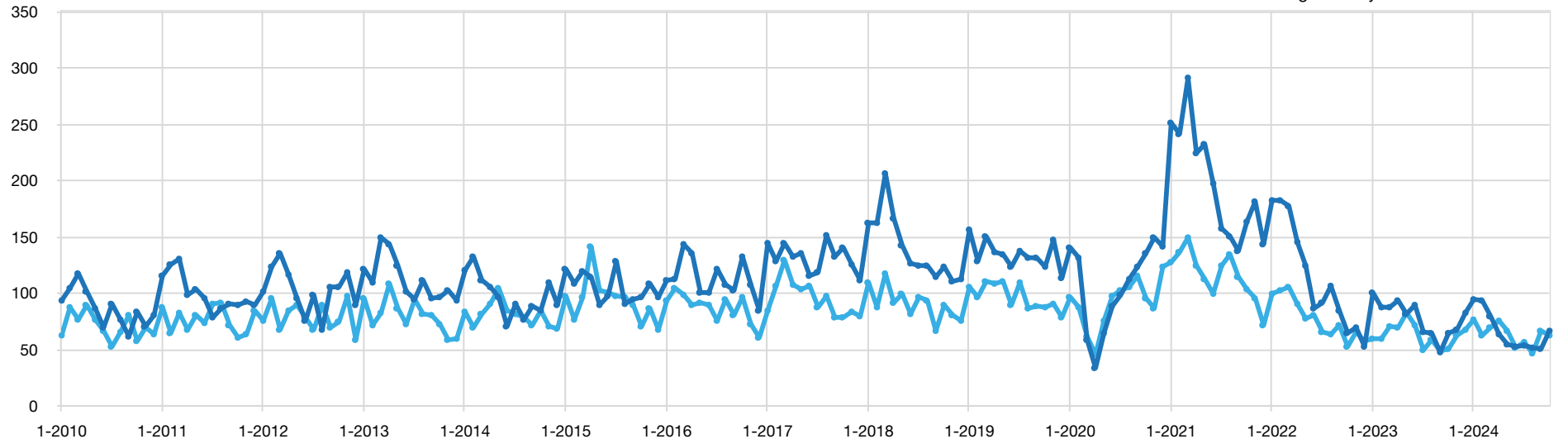


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	62	- 4.6%	67	- 2.9%
Dec-2023	67	+ 17.5%	82	+ 57.7%
Jan-2024	76	+ 28.8%	94	- 6.0%
Feb-2024	62	+ 5.1%	93	+ 6.9%
Mar-2024	69	- 1.4%	79	- 9.2%
Apr-2024	75	+ 8.7%	63	- 32.3%
May-2024	66	- 19.5%	54	- 33.3%
Jun-2024	51	- 28.2%	52	- 41.6%
Jul-2024	56	+ 14.3%	53	- 18.5%
Aug-2024	46	- 20.7%	51	- 20.3%
Sep-2024	66	+ 37.5%	50	+ 6.4%
Oct-2024	62	+ 24.0%	66	+ 3.1%
12-Month Avg	63	+ 3.3%	67	- 10.7%

Historical Pending Sales by Month

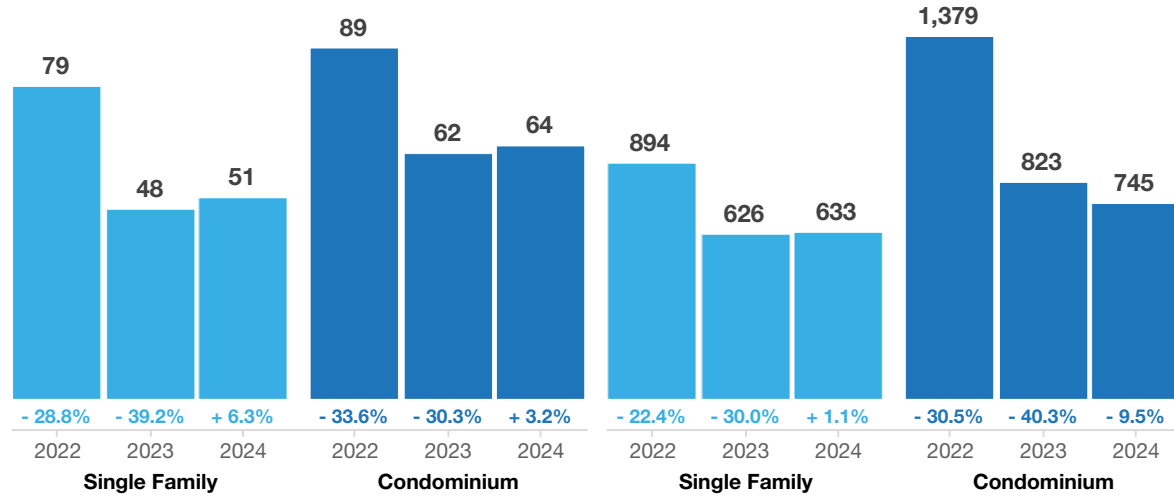


Closed Sales

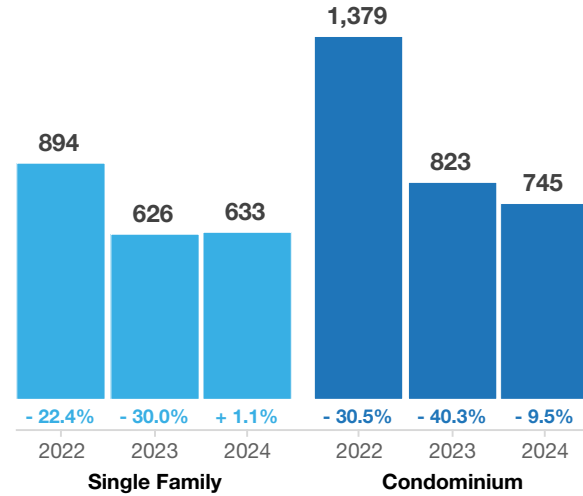
A count of the actual sales that closed in a given month.



October

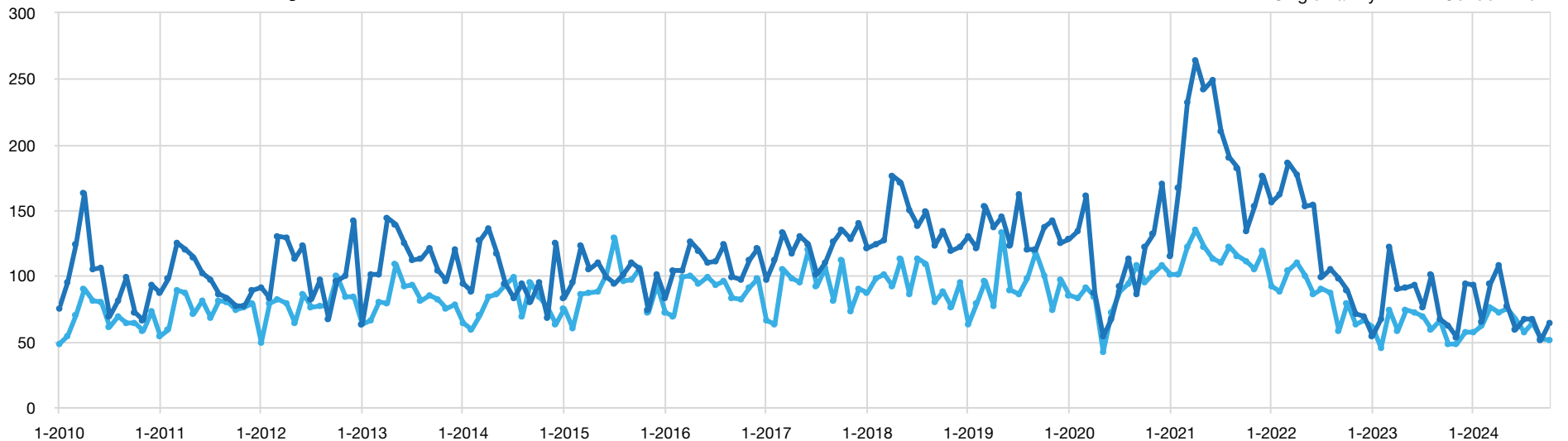


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	48	-23.8%	53	-25.4%
Dec-2023	57	-13.6%	94	+36.2%
Jan-2024	57	-6.6%	93	+72.2%
Feb-2024	62	+37.8%	65	-3.0%
Mar-2024	76	+2.7%	94	-23.0%
Apr-2024	72	+24.1%	108	+20.0%
May-2024	75	+1.4%	77	-15.4%
Jun-2024	67	-6.9%	59	-36.6%
Jul-2024	57	-17.4%	67	-11.8%
Aug-2024	64	+8.5%	67	-33.7%
Sep-2024	52	-21.2%	51	-23.9%
Oct-2024	51	+6.3%	64	+3.2%
12-Month Avg	62	-1.6%	74	-7.5%

Historical Closed Sales by Month

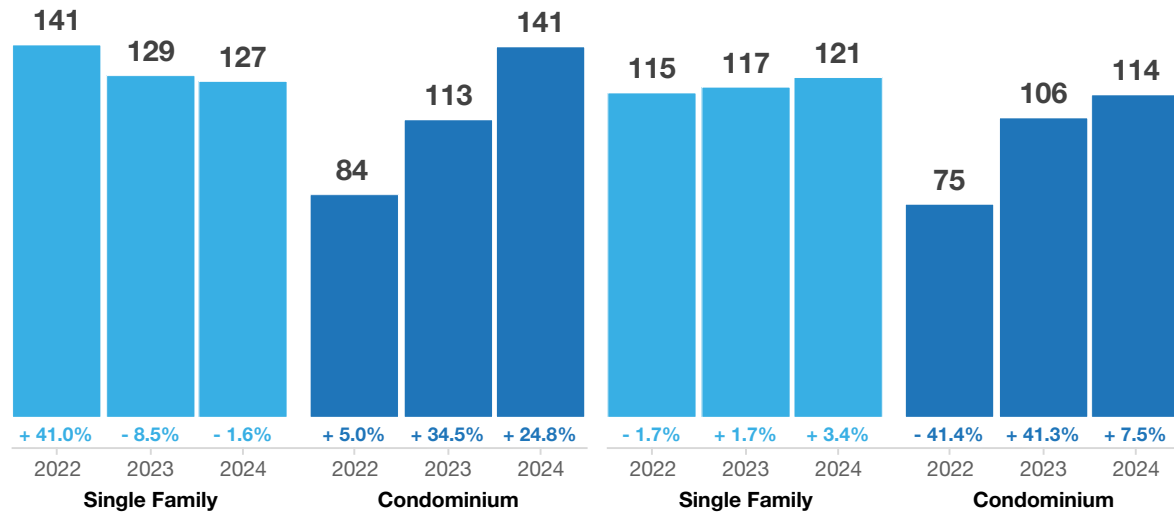


Days on Market Until Sale

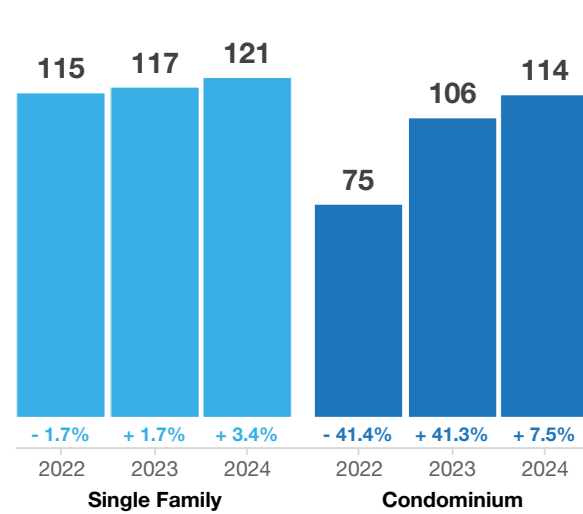
Average number of days between when a property is listed and when it closed in a given month.



October



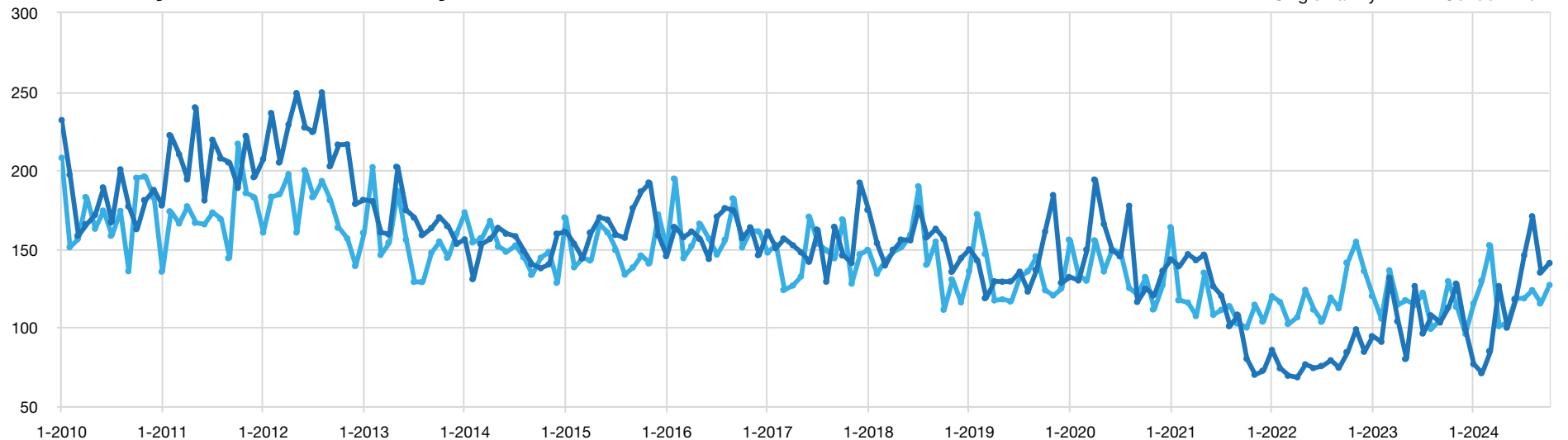
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	113	-27.1%	128	+29.3%
Dec-2023	96	-29.4%	99	+16.5%
Jan-2024	115	-4.2%	77	-18.1%
Feb-2024	130	+22.6%	71	-22.0%
Mar-2024	152	+11.8%	85	-35.6%
Apr-2024	101	-11.4%	126	+21.2%
May-2024	103	-12.0%	100	+25.0%
Jun-2024	118	+3.5%	118	-6.3%
Jul-2024	119	-2.5%	146	+52.1%
Aug-2024	124	+25.3%	171	+58.3%
Sep-2024	115	+9.5%	135	+31.1%
Oct-2024	127	-1.6%	141	+24.8%
12-Month Avg*	118	-2.9%	113	+8.8%

* Days on Market for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

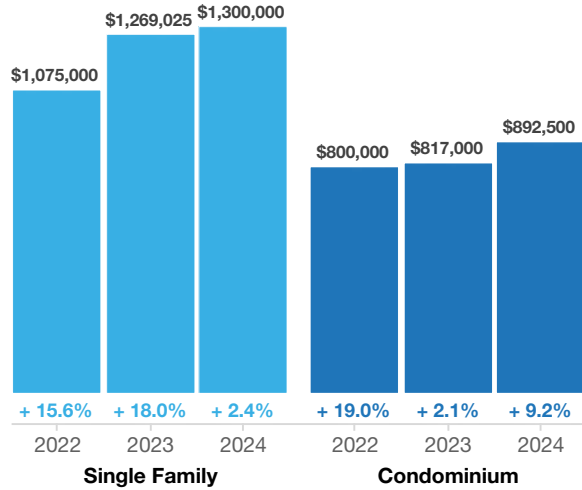


Median Sales Price

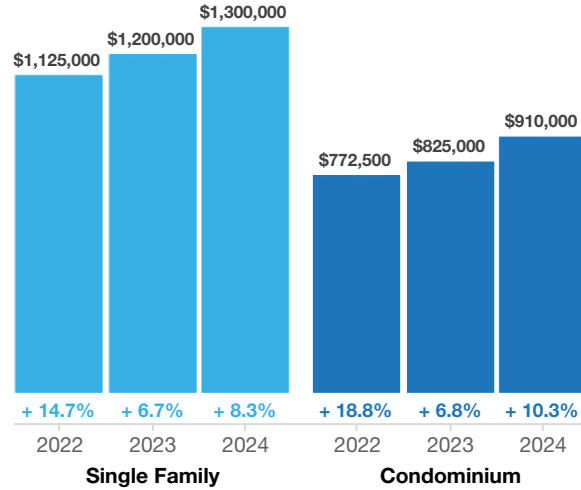
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



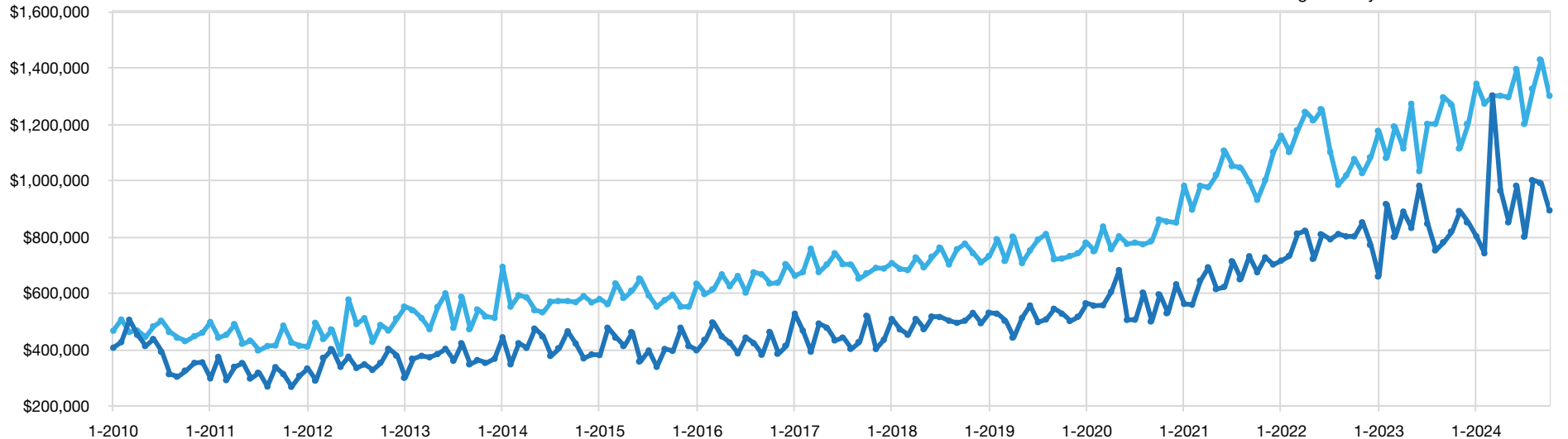
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	\$1,112,500	+ 8.5%	\$890,000	+ 4.7%
Dec-2023	\$1,200,000	+ 11.0%	\$850,000	+ 10.4%
Jan-2024	\$1,342,581	+ 14.3%	\$800,000	+ 21.7%
Feb-2024	\$1,272,000	+ 17.9%	\$740,000	- 19.1%
Mar-2024	\$1,299,346	+ 9.1%	\$1,301,250	+ 63.0%
Apr-2024	\$1,300,000	+ 16.9%	\$962,500	+ 8.4%
May-2024	\$1,295,000	+ 1.8%	\$850,000	+ 2.4%
Jun-2024	\$1,395,000	+ 35.2%	\$980,000	+ 0.0%
Jul-2024	\$1,200,000	0.0%	\$799,000	- 5.4%
Aug-2024	\$1,325,000	+ 10.4%	\$1,000,000	+ 33.3%
Sep-2024	\$1,428,894	+ 10.4%	\$990,000	+ 27.1%
Oct-2024	\$1,300,000	+ 2.4%	\$892,500	+ 9.2%
12-Month Avg*	\$1,296,123	+ 10.8%	\$899,000	+ 9.0%

* Median Sales Price for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

Historical Median Sales Price by Month

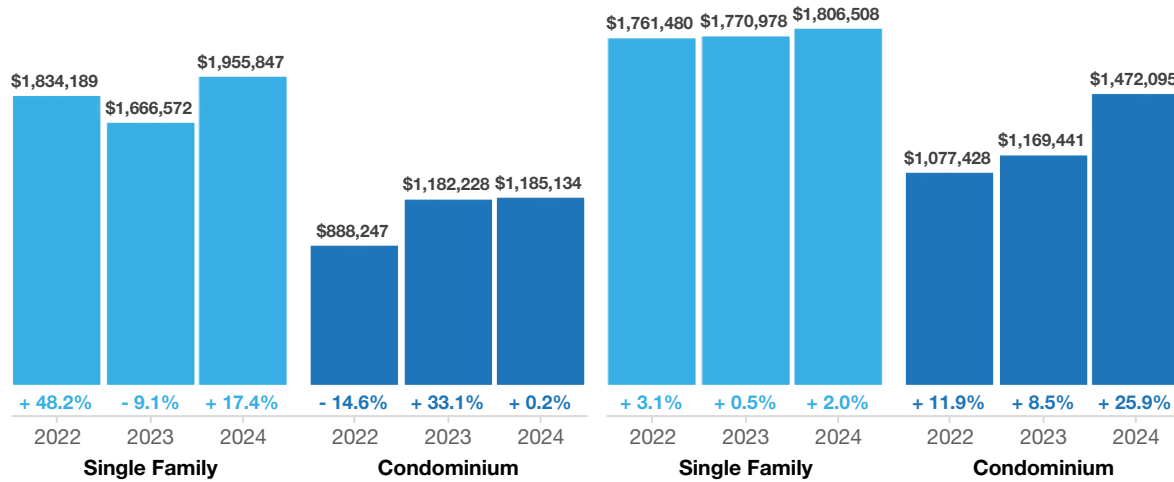


Average Sales Price

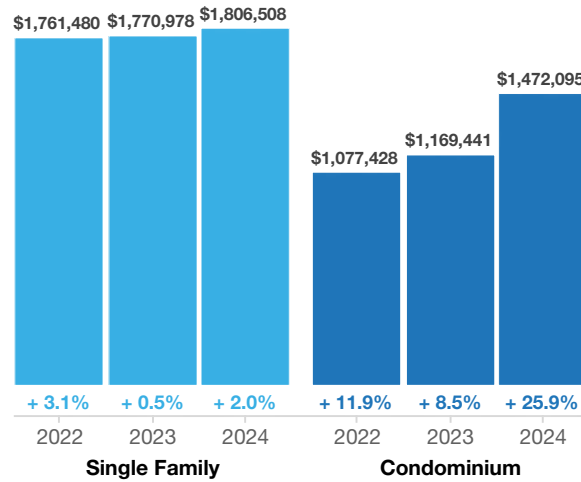
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



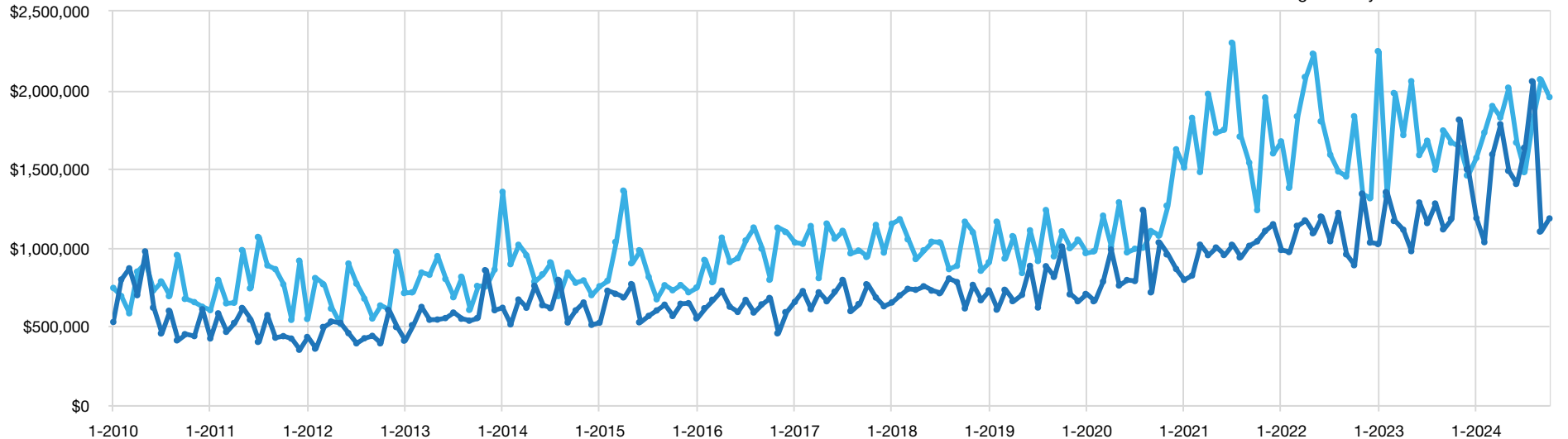
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	\$1,637,569	+22.3%	\$1,812,397	+34.9%
Dec-2023	\$1,458,679	+11.0%	\$1,497,972	+45.1%
Jan-2024	\$1,570,205	-30.1%	\$1,187,537	+16.1%
Feb-2024	\$1,731,006	+30.4%	\$1,034,442	-23.5%
Mar-2024	\$1,898,973	-4.2%	\$1,591,871	+36.2%
Apr-2024	\$1,826,145	+6.5%	\$1,783,769	+60.2%
May-2024	\$2,015,742	-2.0%	\$1,487,967	+52.2%
Jun-2024	\$1,667,558	+5.0%	\$1,404,586	+9.2%
Jul-2024	\$1,479,353	-11.9%	\$1,634,010	+41.4%
Aug-2024	\$1,817,737	+21.6%	\$2,056,276	+60.6%
Sep-2024	\$2,068,796	+18.6%	\$1,102,084	-1.3%
Oct-2024	\$1,955,847	+17.4%	\$1,185,134	+0.2%
12-Month Avg*	\$1,768,655	+4.3%	\$1,495,041	+27.5%

* Avg. Sales Price for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

Historical Average Sales Price by Month



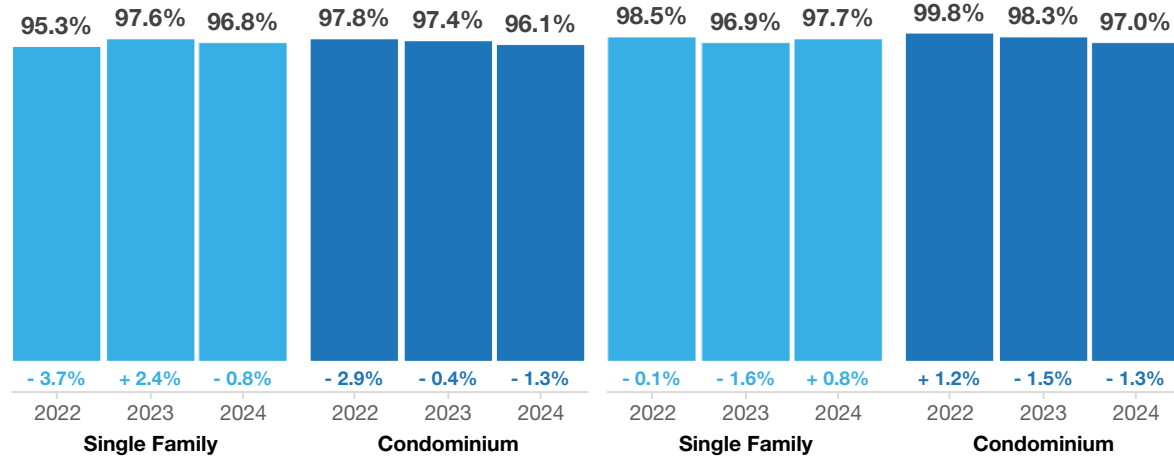
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



October

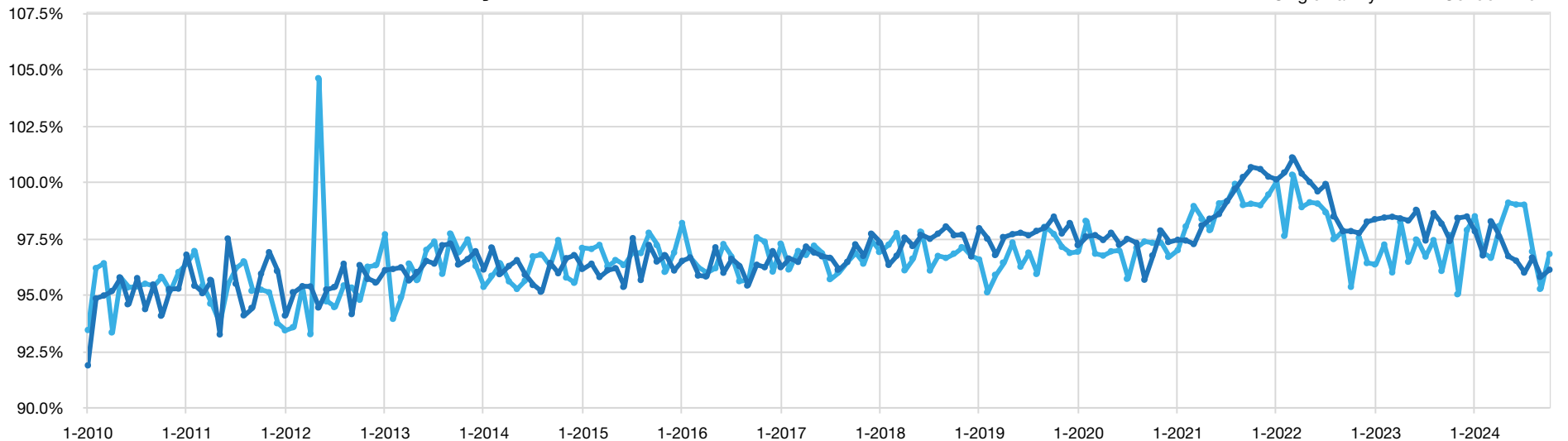
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	95.0%	-2.6%	98.4%	+0.7%
Dec-2023	97.9%	+1.6%	98.5%	+0.3%
Jan-2024	98.5%	+2.3%	97.8%	-0.5%
Feb-2024	96.8%	-0.4%	96.7%	-1.7%
Mar-2024	96.6%	+0.6%	98.2%	-0.3%
Apr-2024	98.0%	-0.2%	97.6%	-0.8%
May-2024	99.1%	+2.7%	96.7%	-1.6%
Jun-2024	99.0%	+1.6%	96.5%	-2.3%
Jul-2024	99.0%	+2.4%	96.0%	-1.4%
Aug-2024	96.9%	-0.5%	96.6%	-2.0%
Sep-2024	95.2%	-0.8%	95.8%	-2.3%
Oct-2024	96.8%	-0.8%	96.1%	-1.3%
12-Month Avg*	97.5%	+0.6%	97.2%	-1.0%

* Pct. of List Price Received for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



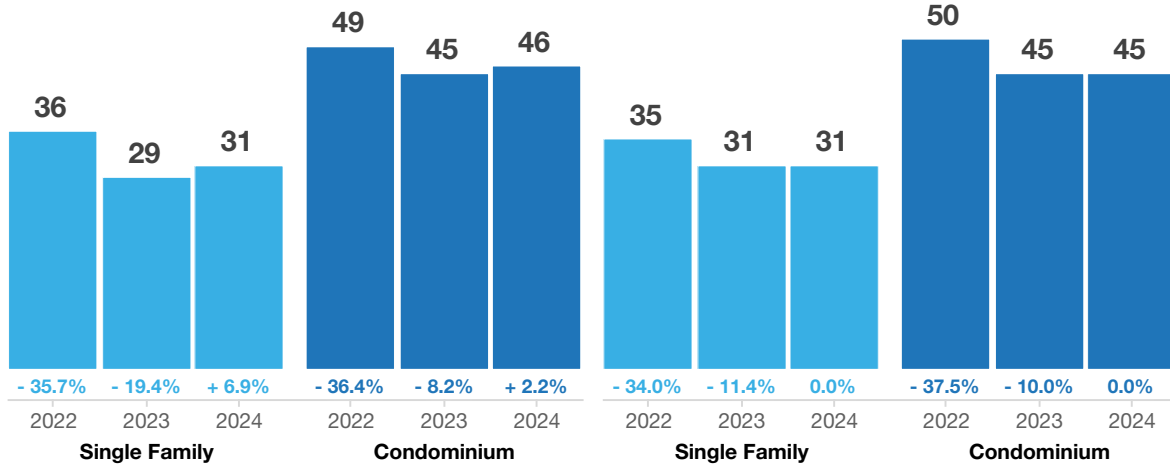
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



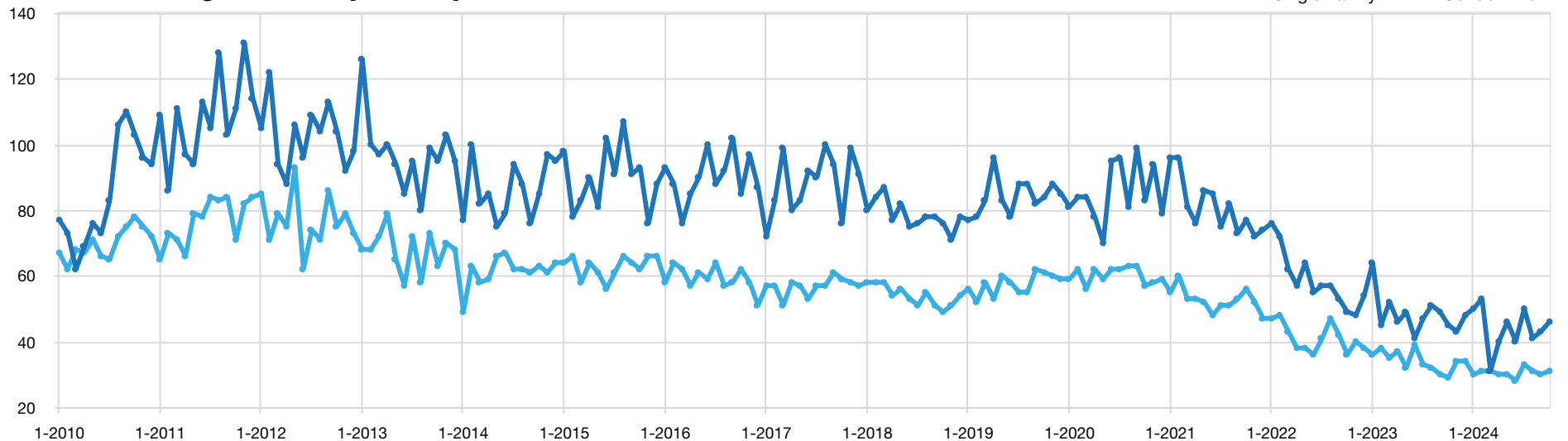
October

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	34	-15.0%	43	-10.4%
Dec-2023	34	-10.5%	48	-11.1%
Jan-2024	30	-16.7%	50	-21.9%
Feb-2024	31	-18.4%	53	+17.8%
Mar-2024	31	-11.4%	31	-40.4%
Apr-2024	30	-18.9%	40	-13.0%
May-2024	30	-6.3%	46	-6.1%
Jun-2024	28	-28.2%	40	-2.4%
Jul-2024	33	0.0%	50	+6.4%
Aug-2024	31	-3.1%	41	-19.6%
Sep-2024	30	0.0%	43	-12.2%
Oct-2024	31	+6.9%	46	+2.2%
12-Month Avg	31	-11.4%	44	-10.2%

Historical Housing Affordability Index by Month

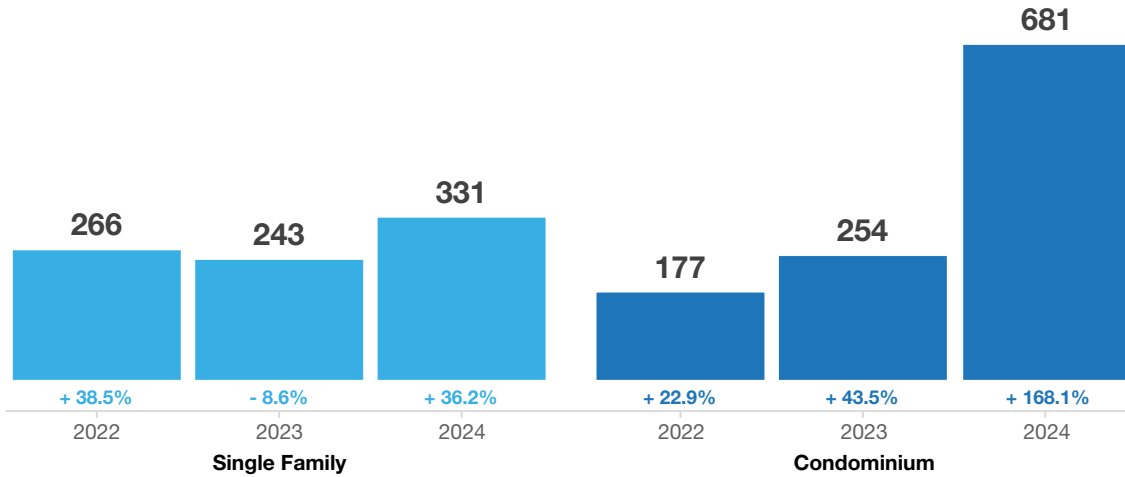


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

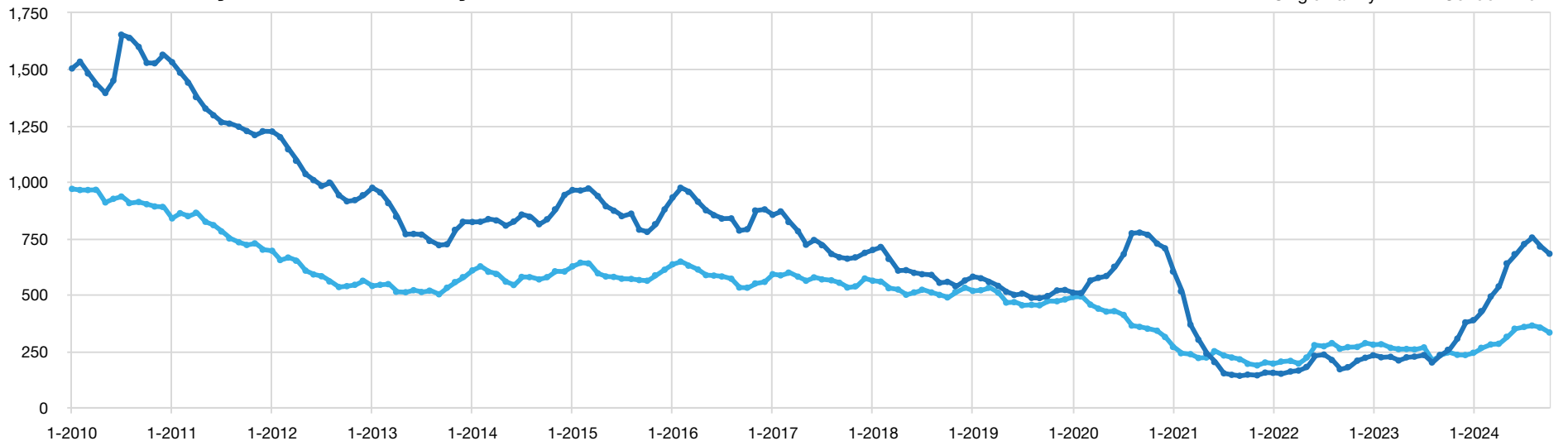


October



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	232	- 13.1%	304	+ 47.6%
Dec-2023	231	- 18.7%	376	+ 71.7%
Jan-2024	241	- 13.0%	386	+ 67.8%
Feb-2024	263	- 5.7%	426	+ 92.8%
Mar-2024	278	+ 5.7%	491	+ 120.2%
Apr-2024	281	+ 9.3%	536	+ 158.9%
May-2024	312	+ 20.9%	638	+ 188.7%
Jun-2024	348	+ 35.9%	679	+ 203.1%
Jul-2024	356	+ 34.3%	724	+ 213.4%
Aug-2024	362	+ 74.9%	753	+ 280.3%
Sep-2024	353	+ 52.8%	713	+ 208.7%
Oct-2024	331	+ 36.2%	681	+ 168.1%
12-Month Avg	299	+ 16.3%	559	+ 151.8%

Historical Inventory of Homes for Sale by Month

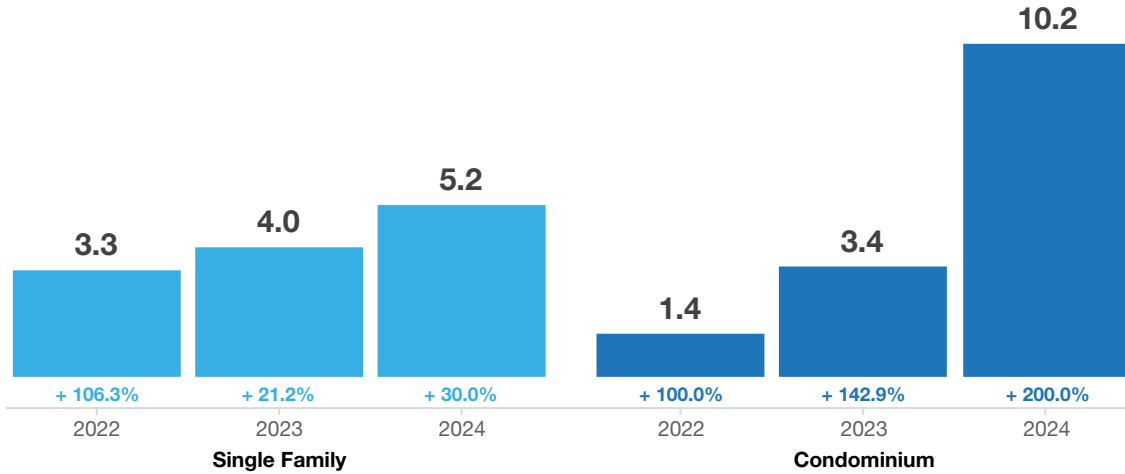


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



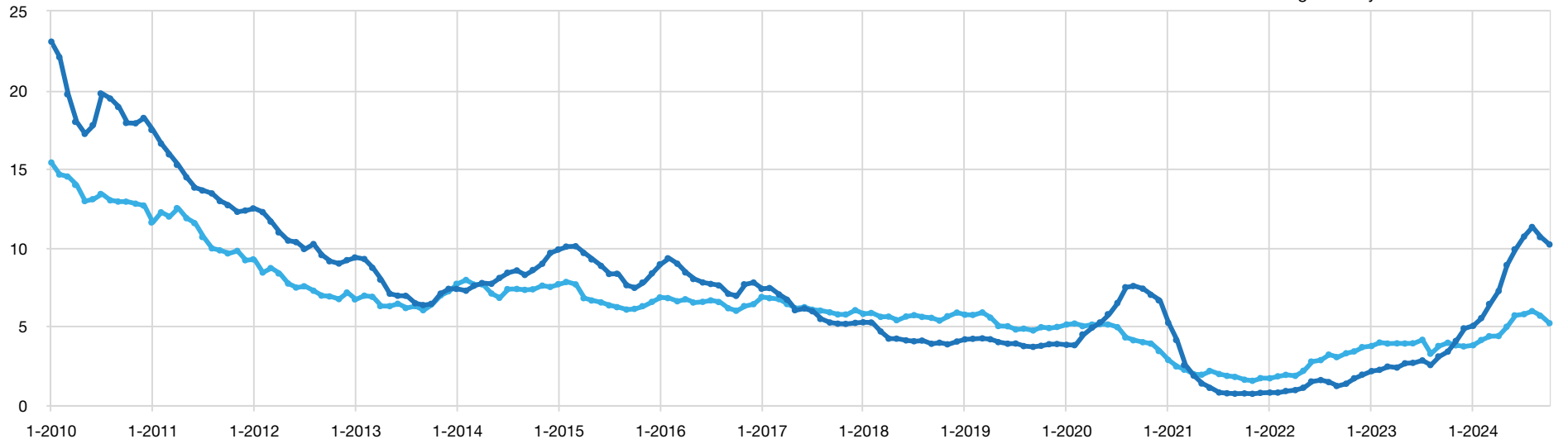
October



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2023	3.8	+ 11.8%	4.1	+ 141.2%
Dec-2023	3.7	0.0%	4.9	+ 157.9%
Jan-2024	3.8	0.0%	5.0	+ 127.3%
Feb-2024	4.1	+ 2.5%	5.5	+ 150.0%
Mar-2024	4.4	+ 12.8%	6.4	+ 166.7%
Apr-2024	4.4	+ 12.8%	7.2	+ 200.0%
May-2024	5.0	+ 28.2%	8.9	+ 229.6%
Jun-2024	5.7	+ 46.2%	9.9	+ 266.7%
Jul-2024	5.8	+ 41.5%	10.7	+ 282.1%
Aug-2024	6.0	+ 81.8%	11.3	+ 352.0%
Sep-2024	5.7	+ 50.0%	10.7	+ 245.2%
Oct-2024	5.2	+ 30.0%	10.2	+ 200.0%
12-Month Avg*	4.8	+ 26.2%	7.9	+ 215.5%

* Months Supply for all properties from November 2023 through October 2024. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2023	10-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		215	225	+ 4.7%	2,120	2,752	+ 29.8%
Pending Sales		134	138	+ 3.0%	1,520	1,418	- 6.7%
Closed Sales		119	129	+ 8.4%	1,584	1,538	- 2.9%
Days on Market Until Sale		128	135	+ 5.5%	119	121	+ 1.7%
Median Sales Price		\$980,000	\$1,125,000	+ 14.8%	\$950,000	\$1,150,000	+ 21.1%
Average Sales Price		\$1,364,820	\$1,506,022	+ 10.3%	\$1,416,333	\$1,654,661	+ 16.8%
Percent of List Price Received		97.2%	96.4%	- 0.8%	97.5%	97.2%	- 0.3%
Housing Affordability Index		37	36	- 2.7%	39	35	- 10.3%
Inventory of Homes for Sale		631	1,191	+ 88.7%	—	—	—
Months Supply of Inventory		4.2	8.2	+ 95.2%	—	—	—

Single Family Monthly Sales Volume

October 2024



Area Name	October 2024			September 2024			October 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$6,505,000	\$1,655,000	4	\$5,750,000	\$1,587,500	4	\$5,575,000	\$1,463,000
Hana	0	--	--	1	\$1,140,000	\$1,140,000	1	\$3,300,000	\$3,300,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	2	\$5,550,000	\$2,775,000	2	\$6,450,000	\$3,225,000
Kahakuloa	0	--	--	0	--	--	1	\$693,000	\$693,000
Kahului	6	\$7,285,000	\$1,125,000	2	\$2,264,000	\$1,132,000	5	\$5,341,500	\$989,000
Kapalua	1	\$26,450,000	\$26,450,000	1	\$16,000,000	\$16,000,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	7	\$9,495,000	\$1,320,000	6	\$9,290,000	\$1,682,500	8	\$14,360,600	\$1,317,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	6	\$7,824,999	\$1,312,500	4	\$10,970,000	\$2,100,000	6	\$19,090,966	\$2,675,000
Lahaina	0	--	--	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	5	\$7,682,500	\$1,495,000	5	\$5,726,000	\$1,250,000	3	\$3,495,000	\$1,310,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	2	\$3,385,000	\$1,692,500	3	\$4,644,000	\$1,920,000	1	\$1,950,000	\$1,950,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$3,249,000	\$1,125,000	1	\$1,449,500	\$1,449,500	0	--	--
Spreckelsville/Paia/Kuau	1	\$6,555,000	\$6,555,000	1	\$2,100,000	\$2,100,000	1	\$920,000	\$920,000
Wailea/Makena	1	\$6,500,000	\$6,500,000	1	\$18,000,000	\$18,000,000	1	\$3,725,000	\$3,725,000
Wailuku	11	\$13,071,794	\$1,250,000	18	\$22,463,899	\$1,350,810	11	\$12,669,393	\$1,220,000
Lanai	0	--	--	1	\$850,000	\$850,000	2	\$1,325,000	\$662,500
Molokai	4	\$1,744,900	\$414,950	2	\$1,380,000	\$690,000	2	\$1,100,000	\$550,000
All MLS	51	\$99,748,193	\$1,300,000	52	\$107,577,399	\$1,428,894	48	\$79,995,459	\$1,269,025

Condominium Monthly Sales Volume

October 2024



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2024			September 2024			October 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	5	\$6,427,000	\$1,237,500	7	\$9,293,000	\$1,075,000	6	\$8,150,000	\$1,347,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	2	\$570,000	\$285,000	4	\$970,500	\$238,750
Kapalua	3	\$3,611,000	\$1,150,000	6	\$9,135,000	\$1,122,500	1	\$3,100,000	\$3,100,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	28	\$24,722,073	\$767,000	13	\$11,284,297	\$725,000	22	\$20,842,888	\$770,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	0	--	--	0	--	--
Maalaea	1	\$500,000	\$500,000	1	\$460,000	\$460,000	2	\$1,325,000	\$662,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	8	\$7,005,000	\$680,000	8	\$6,032,000	\$750,000	7	\$4,278,000	\$543,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$965,000	\$965,000	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	11	\$29,679,614	\$2,435,000	6	\$15,050,000	\$1,625,000	12	\$29,837,449	\$2,494,050
Wailuku	3	\$2,119,000	\$749,000	4	\$2,875,000	\$750,000	7	\$4,384,300	\$574,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	4	\$819,900	\$194,950	4	\$1,507,000	\$368,500	1	\$410,000	\$410,000
All MLS	64	\$75,848,587	\$892,500	51	\$56,206,297	\$990,000	62	\$73,298,137	\$817,000

Land Monthly Sales Volume

October 2024



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2024			September 2024			October 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	1	\$905,000	\$905,000	3	\$4,950,000	\$1,650,000
Hana	0	--	--	0	--	--	1	\$975,000	\$975,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$1,100,000	\$1,100,000	0	--	--	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	1	\$1,740,000	\$1,740,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	1	\$2,050,000	\$2,050,000	0	--	--
Kipahulu	0	--	--	1	\$249,000	\$249,000	0	--	--
Kula/Ulupalakua/Kanaio	3	\$1,865,000	\$615,000	2	\$1,695,000	\$847,500	0	--	--
Lahaina	5	\$7,550,000	\$2,000,000	0	--	--	1	\$840,000	\$840,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$2,140,000	\$1,070,000	0	--	--	1	\$685,000	\$685,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$675,000	\$675,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$4,000,000	\$4,000,000	2	\$13,000,000	\$6,500,000	0	--	--
Wailuku	1	\$285,000	\$285,000	0	--	--	2	\$1,635,000	\$817,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	1	\$70,000	\$70,000	1	\$35,000	\$35,000
All MLS	14	\$18,680,000	\$957,500	9	\$18,644,000	\$905,000	9	\$9,120,000	\$840,000

Single Family Sales – Year to Date

October 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-24 YTD Sales	Oct-23 YTD Sales	Unit Change	Percent Change	Oct-24 YTD Average	Oct-23 YTD Average	Dollar Change	Percent Change	Oct-24 YTD Median	Oct-23 YTD Median	Dollar Change	Percent Change	Oct-24 YTD Volume	Oct-23 YTD Volume	Dollar Change	Percent Change
Haiku	57	49	+8	+16.3%	\$1,746,947	\$1,778,718	-\$31,771	-1.8%	\$1,500,000	\$1,495,000	+\$5,000	+0.3%	\$99,575,999	\$87,157,196	+\$12,418,803	+14.2%
Hana	6	6	0	0.0%	\$1,071,333	\$1,602,083	-\$530,750	-33.1%	\$1,132,500	\$1,187,500	-\$55,000	-4.6%	\$6,428,000	\$9,612,500	-\$3,184,500	-33.1%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	11	17	-6	-35.3%	\$2,994,091	\$4,981,714	-\$1,987,623	-39.9%	\$2,750,000	\$3,900,000	-\$1,150,000	-29.5%	\$32,935,000	\$84,689,136	-\$51,754,136	-61.1%
Kahakuloa	1	2	-1	-50.0%	\$1,415,000	\$1,109,000	+\$306,000	+27.6%	\$1,415,000	\$1,109,000	+\$306,000	+27.6%	\$1,415,000	\$2,218,000	-\$803,000	-36.2%
Kahului	61	81	-20	-24.7%	\$1,182,187	\$1,021,981	+\$160,205	+15.7%	\$1,195,600	\$975,000	+\$220,600	+22.6%	\$72,113,388	\$82,780,496	-\$10,667,108	-12.9%
Kapalua	7	10	-3	-30.0%	\$11,391,143	\$4,943,000	+\$6,448,143	+130.4%	\$6,875,000	\$4,350,000	+\$2,525,000	+58.0%	\$79,738,000	\$49,430,000	+\$30,308,000	+61.3%
Kaupo	0	1	-1	-100.0%	--	\$725,000	--	--	--	\$725,000	--	--	\$0	\$725,000	-\$725,000	-100.0%
Keanae	1	0	+1	--	\$499,000	--	--	--	\$499,000	--	--	--	\$499,000	\$0	+\$499,000	--
Kihei	88	96	-8	-8.3%	\$1,562,634	\$1,407,406	+\$155,228	+11.0%	\$1,369,500	\$1,183,500	+\$186,000	+15.7%	\$137,511,758	\$135,110,950	+\$2,400,808	+1.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	40	38	+2	+5.3%	\$1,663,824	\$1,915,815	-\$251,991	-13.2%	\$1,532,500	\$1,535,000	-\$2,500	-0.2%	\$66,552,974	\$72,800,966	-\$6,247,992	-8.6%
Lahaina	16	28	-12	-42.9%	\$2,695,977	\$3,600,849	-\$904,872	-25.1%	\$2,833,750	\$2,150,000	+\$683,750	+31.8%	\$43,135,630	\$100,823,758	-\$57,688,128	-57.2%
Maalaea	1	0	+1	--	\$2,933,006	--	--	--	\$2,933,006	--	--	--	\$2,933,006	\$0	+\$2,933,006	--
Makawao/Olinda/Haliimaile	73	34	+39	+114.7%	\$1,475,101	\$1,449,997	+\$25,104	+1.7%	\$1,250,000	\$1,113,750	+\$136,250	+12.2%	\$107,682,374	\$49,299,891	+\$58,382,483	+118.4%
Maui Meadows	7	14	-7	-50.0%	\$2,576,429	\$2,645,286	-\$68,857	-2.6%	\$2,760,000	\$2,840,000	-\$80,000	-2.8%	\$18,035,000	\$37,034,000	-\$18,999,000	-51.3%
Nahiku	1	1	0	0.0%	\$749,000	\$799,000	-\$50,000	-6.3%	\$749,000	\$799,000	-\$50,000	-6.3%	\$749,000	\$799,000	-\$50,000	-6.3%
Napili/Kahana/Honokowai	29	24	+5	+20.8%	\$1,521,421	\$1,457,729	+\$63,692	+4.4%	\$1,615,000	\$1,518,750	+\$96,250	+6.3%	\$44,121,216	\$34,985,499	+\$9,135,717	+26.1%
Olowalu	0	2	-2	-100.0%	--	\$4,800,000	--	--	--	\$4,800,000	--	--	\$0	\$9,600,000	-\$9,600,000	-100.0%
Pukalani	20	23	-3	-13.0%	\$1,340,889	\$1,139,974	+\$200,915	+17.6%	\$1,262,500	\$1,000,000	+\$262,500	+26.3%	\$26,817,775	\$26,219,400	+\$598,375	+2.3%
Spreckelsville/Paia/Kuau	12	10	+2	+20.0%	\$3,513,500	\$1,482,710	+\$2,030,790	+137.0%	\$2,600,000	\$1,405,000	+\$1,195,000	+85.1%	\$42,162,000	\$14,827,103	+\$27,334,897	+184.4%
Wailea/Makena	22	16	+6	+37.5%	\$7,673,081	\$7,305,093	+\$367,988	+5.0%	\$5,000,000	\$5,500,000	-\$500,000	-9.1%	\$168,807,781	\$116,881,481	+\$51,926,300	+44.4%
Wailuku	136	144	-8	-5.6%	\$1,208,906	\$1,209,639	-\$733	-0.1%	\$1,250,000	\$1,130,000	+\$120,000	+10.6%	\$164,411,205	\$174,188,052	-\$9,776,847	-5.6%
Lanai	10	8	+2	+25.0%	\$713,000	\$701,000	+\$12,000	+1.7%	\$710,000	\$706,500	+\$3,500	+0.5%	\$7,130,000	\$5,608,000	+\$1,522,000	+27.1%
Molokai	34	22	+12	+54.5%	\$610,746	\$629,171	-\$18,426	-2.9%	\$486,000	\$437,500	+\$48,500	+11.1%	\$20,765,350	\$13,841,770	+\$6,923,580	+50.0%
All MLS	633	626	+7	+1.1%	\$1,806,508	\$1,770,978	+\$35,530	+2.0%	\$1,300,000	\$1,200,000	+\$100,000	+8.3%	\$1,143,519,456	\$1,108,632,198	+\$34,887,258	+3.1%

Total Condominium Sales – Year to Date

October 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-24 YTD Sales	Oct-23 YTD Sales	Unit Change	Percent Change	Oct-24 YTD Average	Oct-23 YTD Average	Dollar Change	Percent Change	Oct-24 YTD Median	Oct-23 YTD Median	Dollar Change	Percent Change	Oct-24 YTD Volume	Oct-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	76	61	+15	+24.6%	\$1,609,024	\$1,789,010	-\$179,986	-10.1%	\$1,392,250	\$1,500,000	-\$107,750	-7.2%	\$122,285,839	\$109,129,600	+\$13,156,239	+12.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	24	21	+3	+14.3%	\$279,521	\$274,214	+\$5,307	+1.9%	\$250,000	\$278,000	-\$28,000	-10.1%	\$6,708,500	\$5,758,499	+\$950,001	+16.5%
Kapalua	24	23	+1	+4.3%	\$2,625,333	\$2,275,826	+\$349,507	+15.4%	\$1,420,000	\$1,695,000	-\$275,000	-16.2%	\$63,008,000	\$52,344,000	+\$10,664,000	+20.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	261	334	-73	-21.9%	\$939,239	\$896,192	+\$43,048	+4.8%	\$775,000	\$800,000	-\$25,000	-3.1%	\$245,141,503	\$299,327,963	-\$54,186,460	-18.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	43	-42	-97.7%	\$95,000	\$949,045	-\$854,045	-90.0%	\$95,000	\$865,000	-\$770,000	-89.0%	\$95,000	\$40,808,950	-\$40,713,950	-99.8%
Maalaea	16	39	-23	-59.0%	\$802,688	\$696,399	+\$106,288	+15.3%	\$719,000	\$701,000	+\$18,000	+2.6%	\$12,843,000	\$27,159,580	-\$14,316,580	-52.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	124	137	-13	-9.5%	\$770,081	\$761,779	+\$8,302	+1.1%	\$690,000	\$750,000	-\$60,000	-8.0%	\$95,490,049	\$104,363,700	-\$8,873,651	-8.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	4	+2	+50.0%	\$990,500	\$898,250	+\$92,250	+10.3%	\$989,000	\$899,000	+\$90,000	+10.0%	\$5,943,000	\$3,593,000	+\$2,350,000	+65.4%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	138	77	+61	+79.2%	\$3,588,324	\$3,593,953	-\$5,629	-0.2%	\$2,599,775	\$2,095,000	+\$504,775	+24.1%	\$495,188,760	\$276,734,398	+\$218,454,362	+78.9%
Wailuku	50	55	-5	-9.1%	\$626,140	\$588,996	+\$37,144	+6.3%	\$620,000	\$552,000	+\$68,000	+12.3%	\$31,307,000	\$32,394,800	-\$1,087,800	-3.4%
Lanai	5	1	+4	+400.0%	\$2,428,000	\$1,650,000	+\$778,000	+47.2%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$12,140,000	\$1,650,000	+\$10,490,000	+635.8%
Molokai	19	27	-8	-29.6%	\$301,126	\$310,574	-\$9,448	-3.0%	\$290,000	\$312,000	-\$22,000	-7.1%	\$5,721,400	\$8,385,500	-\$2,664,100	-31.8%
All MLS	745	823	-78	-9.5%	\$1,472,095	\$1,169,441	+\$302,654	+25.9%	\$910,000	\$825,000	+\$85,000	+10.3%	\$1,096,710,551	\$962,449,990	+\$134,260,561	+13.9%

Fee Simple Condominium Sales – Year to Date

October 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-24 YTD Sales	Oct-23 YTD Sales	Unit Change	Percent Change	Oct-24 YTD Average	Oct-23 YTD Average	Dollar Change	Percent Change	Oct-24 YTD Median	Oct-23 YTD Median	Dollar Change	Percent Change	Oct-24 YTD Volume	Oct-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	72	56	+16	+28.6%	\$1,663,637	\$1,872,266	-\$208,629	-11.1%	\$1,468,750	\$1,505,000	-\$36,250	-2.4%	\$119,781,839	\$104,846,900	+\$14,934,939	+14.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	24	21	+3	+14.3%	\$279,521	\$274,214	+\$5,307	+1.9%	\$250,000	\$278,000	-\$28,000	-10.1%	\$6,708,500	\$5,758,499	+\$950,001	+16.5%
Kapalua	24	23	+1	+4.3%	\$2,625,333	\$2,275,826	+\$349,507	+15.4%	\$1,420,000	\$1,695,000	-\$275,000	-16.2%	\$63,008,000	\$52,344,000	+\$10,664,000	+20.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	254	328	-74	-22.6%	\$950,927	\$897,564	+\$53,363	+5.9%	\$780,000	\$799,500	-\$19,500	-2.4%	\$241,535,503	\$294,400,963	-\$52,865,460	-18.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	38	-37	-97.4%	\$95,000	\$1,019,486	-\$924,486	-90.7%	\$95,000	\$870,750	-\$775,750	-89.1%	\$95,000	\$38,740,450	-\$38,645,450	-99.8%
Maalaea	10	15	-5	-33.3%	\$938,000	\$828,567	+\$109,433	+13.2%	\$972,500	\$840,000	+\$132,500	+15.8%	\$9,380,000	\$12,428,500	-\$3,048,500	-24.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	104	113	-9	-8.0%	\$782,431	\$790,024	-\$7,593	-1.0%	\$697,500	\$785,000	-\$87,500	-11.1%	\$81,372,799	\$89,272,700	-\$7,899,901	-8.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	4	+2	+50.0%	\$990,500	\$898,250	+\$92,250	+10.3%	\$989,000	\$899,000	+\$90,000	+10.0%	\$5,943,000	\$3,593,000	+\$2,350,000	+65.4%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	138	77	+61	+79.2%	\$3,588,324	\$3,593,953	-\$5,629	-0.2%	\$2,599,775	\$2,095,000	+\$504,775	+24.1%	\$495,188,760	\$276,734,398	+\$218,454,362	+78.9%
Wailuku	50	55	-5	-9.1%	\$626,140	\$588,996	+\$37,144	+6.3%	\$620,000	\$552,000	+\$68,000	+12.3%	\$31,307,000	\$32,394,800	-\$1,087,800	-3.4%
Lanai	5	1	+4	+400.0%	\$2,428,000	\$1,650,000	+\$778,000	+47.2%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$12,140,000	\$1,650,000	+\$10,490,000	+635.8%
Molokai	17	25	-8	-32.0%	\$322,441	\$323,420	-\$979	-0.3%	\$290,000	\$335,000	-\$45,000	-13.4%	\$5,481,500	\$8,085,500	-\$2,604,000	-32.2%
All MLS	706	757	-51	-6.7%	\$1,519,519	\$1,216,710	+\$302,809	+24.9%	\$950,000	\$850,000	+\$100,000	+11.8%	\$1,072,780,401	\$921,049,710	+\$151,730,691	+16.5%

Leasehold Condominium Sales – Year to Date

October 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-24 YTD Sales	Oct-23 YTD Sales	Unit Change	Percent Change	Oct-24 YTD Average	Oct-23 YTD Average	Dollar Change	Percent Change	Oct-24 YTD Median	Oct-23 YTD Median	Dollar Change	Percent Change	Oct-24 YTD Volume	Oct-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	5	-1	-20.0%	\$626,000	\$856,540	-\$230,540	-26.9%	\$632,000	\$650,000	-\$18,000	-2.8%	\$2,504,000	\$4,282,700	-\$1,778,700	-41.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	7	6	+1	+16.7%	\$515,143	\$821,167	-\$306,024	-37.3%	\$475,000	\$964,500	-\$489,500	-50.8%	\$3,606,000	\$4,927,000	-\$1,321,000	-26.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	5	-5	-100.0%	--	\$413,700	--	--	--	\$435,000	--	--	\$0	\$2,068,500	-\$2,068,500	-100.0%
Maalaea	6	24	-18	-75.0%	\$577,167	\$613,795	-\$36,628	-6.0%	\$592,500	\$628,040	-\$35,540	-5.7%	\$3,463,000	\$14,731,080	-\$11,268,080	-76.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	20	24	-4	-16.7%	\$705,863	\$628,792	+\$77,071	+12.3%	\$490,000	\$392,500	+\$97,500	+24.8%	\$14,117,250	\$15,091,000	-\$973,750	-6.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	2	0	0.0%	\$119,950	\$150,000	-\$30,050	-20.0%	\$119,950	\$150,000	-\$30,050	-20.0%	\$239,900	\$300,000	-\$60,100	-20.0%
All MLS	39	66	-27	-40.9%	\$613,594	\$627,277	-\$13,683	-2.2%	\$495,000	\$576,000	-\$81,000	-14.1%	\$23,930,150	\$41,400,280	-\$17,470,130	-42.2%

Land Sales – Year to Date

October 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-24 YTD Sales	Oct-23 YTD Sales	Unit Change	Percent Change	Oct-24 YTD Average	Oct-23 YTD Average	Dollar Change	Percent Change	Oct-24 YTD Median	Oct-23 YTD Median	Dollar Change	Percent Change	Oct-24 YTD Volume	Oct-23 YTD Volume	Dollar Change	Percent Change
Haiku	19	26	-7	-26.9%	\$770,816	\$1,010,231	-\$239,415	-23.7%	\$790,000	\$875,000	-\$85,000	-9.7%	\$14,645,500	\$27,655,765	-\$13,010,265	-47.0%
Hana	7	10	-3	-30.0%	\$875,000	\$683,600	+\$191,400	+28.0%	\$750,000	\$627,500	+\$122,500	+19.5%	\$6,125,000	\$6,836,000	-\$711,000	-10.4%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	7	-2	-28.6%	\$941,000	\$2,360,357	-\$1,419,357	-60.1%	\$1,075,000	\$940,000	+\$135,000	+14.4%	\$4,705,000	\$16,522,500	-\$11,817,500	-71.5%
Kahakuloa	0	1	-1	-100.0%	--	\$678,000	--	--	--	\$678,000	--	--	\$0	\$678,000	-\$678,000	-100.0%
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	4	3	+1	+33.3%	\$1,475,000	\$1,240,000	+\$235,000	+19.0%	\$1,700,000	\$1,200,000	+\$500,000	+41.7%	\$5,850,000	\$3,720,000	+\$2,130,000	+57.3%
Kaupo	1	1	0	0.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%
Keanae	1	1	0	0.0%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%
Kihei	3	0	+3	--	\$2,331,667	--	--	--	\$2,050,000	--	--	--	\$6,995,000	\$0	+\$6,995,000	--
Kipahulu	1	0	+1	--	\$249,000	--	--	--	\$249,000	--	--	--	\$249,000	\$0	+\$249,000	--
Kula/Ulupalakua/Kanaio	22	16	+6	+37.5%	\$832,818	\$1,682,063	-\$849,244	-50.5%	\$725,000	\$1,150,000	-\$425,000	-37.0%	\$18,322,000	\$26,913,000	-\$8,591,000	-31.9%
Lahaina	28	4	+24	+600.0%	\$998,250	\$1,166,250	-\$168,000	-14.4%	\$825,000	\$1,070,000	-\$245,000	-22.9%	\$27,951,001	\$4,665,000	+\$23,286,001	+499.2%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	4	9	-5	-55.6%	\$1,117,500	\$2,615,000	-\$1,497,500	-57.3%	\$1,070,000	\$750,000	+\$320,000	+42.7%	\$4,470,000	\$23,535,000	-\$19,065,000	-81.0%
Maui Meadows	0	1	-1	-100.0%	--	\$1,620,000	--	--	--	\$1,620,000	--	--	\$0	\$1,620,000	-\$1,620,000	-100.0%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	1	0	+1	--	\$4,200,000	--	--	--	\$4,200,000	--	--	--	\$4,200,000	\$0	+\$4,200,000	--
Olowalu	1	3	-2	-66.7%	\$976,000	\$915,000	+\$61,000	+6.7%	\$976,000	\$780,000	+\$196,000	+25.1%	\$976,000	\$2,745,000	-\$1,769,000	-64.4%
Pukalani	4	3	+1	+33.3%	\$557,250	\$536,667	+\$20,583	+3.8%	\$532,500	\$485,000	+\$47,500	+9.8%	\$2,229,000	\$1,610,000	+\$619,000	+38.4%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$2,350,000	--	--	--	\$2,350,000	--	--	--	\$2,350,000	\$0	+\$2,350,000	--
Wailea/Makena	39	5	+34	+680.0%	\$5,050,513	\$2,170,562	+\$2,879,951	+132.7%	\$5,000,000	\$943,808	+\$4,056,192	+429.8%	\$196,970,000	\$10,852,808	+\$186,117,192	+1,714.9%
Wailuku	8	32	-24	-75.0%	\$621,250	\$672,547	-\$51,297	-7.6%	\$509,500	\$557,500	-\$48,000	-8.6%	\$4,970,000	\$21,521,500	-\$16,551,500	-76.9%
Lanai	0	1	-1	-100.0%	--	\$435,000	--	--	--	\$435,000	--	--	\$0	\$435,000	-\$435,000	-100.0%
Molokai	11	12	-1	-8.3%	\$191,500	\$187,125	+\$4,375	+2.3%	\$110,000	\$221,250	-\$111,250	-50.3%	\$2,106,500	\$2,245,500	-\$139,000	-6.2%
All MLS	160	135	+25	+18.5%	\$1,905,560	\$1,275,918	+\$629,642	+49.3%	\$905,000	\$681,500	+\$223,500	+32.8%	\$304,409,001	\$173,372,993	+\$131,036,008	+75.6%